

TOGETHER!

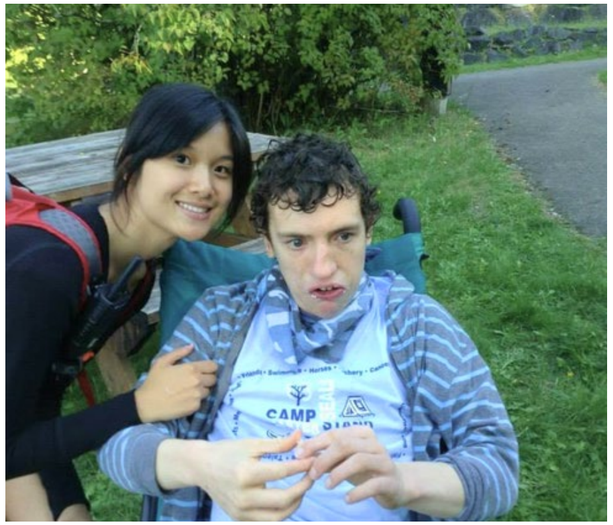
EXECUTIVE NETWORKING FOR IMPACT

PRESENTED BY DOMENIQUE GETCHMAN (SHE/HER)

BACKGROUND

Originally from Spanaway, WA with 4 children





Graduated from Pacific Lutheran with a Bachelor's Degree in Business Administration





Over 15 years in non-profit and marketing work

TOGETHER!

THINK OF ONE PERSON WHO HAS HELPED YOU OR YOUR ORGANIZATION ACHEIVE SOMETHING YOU COULDN'T HAVE ALONE.

WHAT MADE THAT CONNECTION VALUABLE?



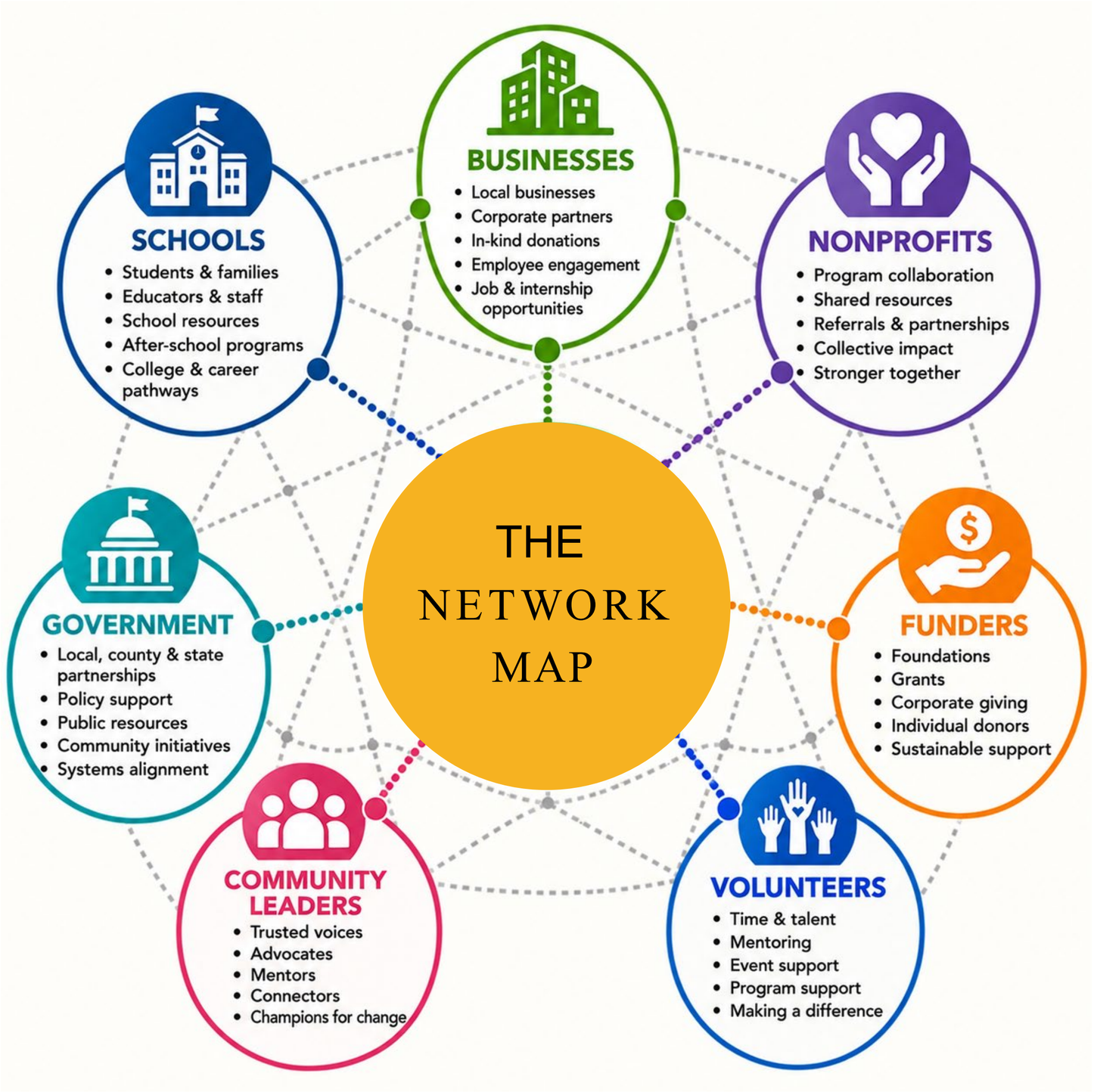




TOGETHER!

CAN YOU DESCRIBE HOW YOUR ORGANIZATION SERVES IN 30 SECONDS?

WHO DO YOU KNOW?



TOGETHER!

WHY RELATIONSHIPS MATTER?

Humans are meant for connection. Parternships can help organizations share resources, reduce duplication, solve challenges, and increase community impact.



TRANSACTIONAL NETWORKING

VS.

INTENTIONAL RELATIONSHIP BUILDING

TOGETHER!



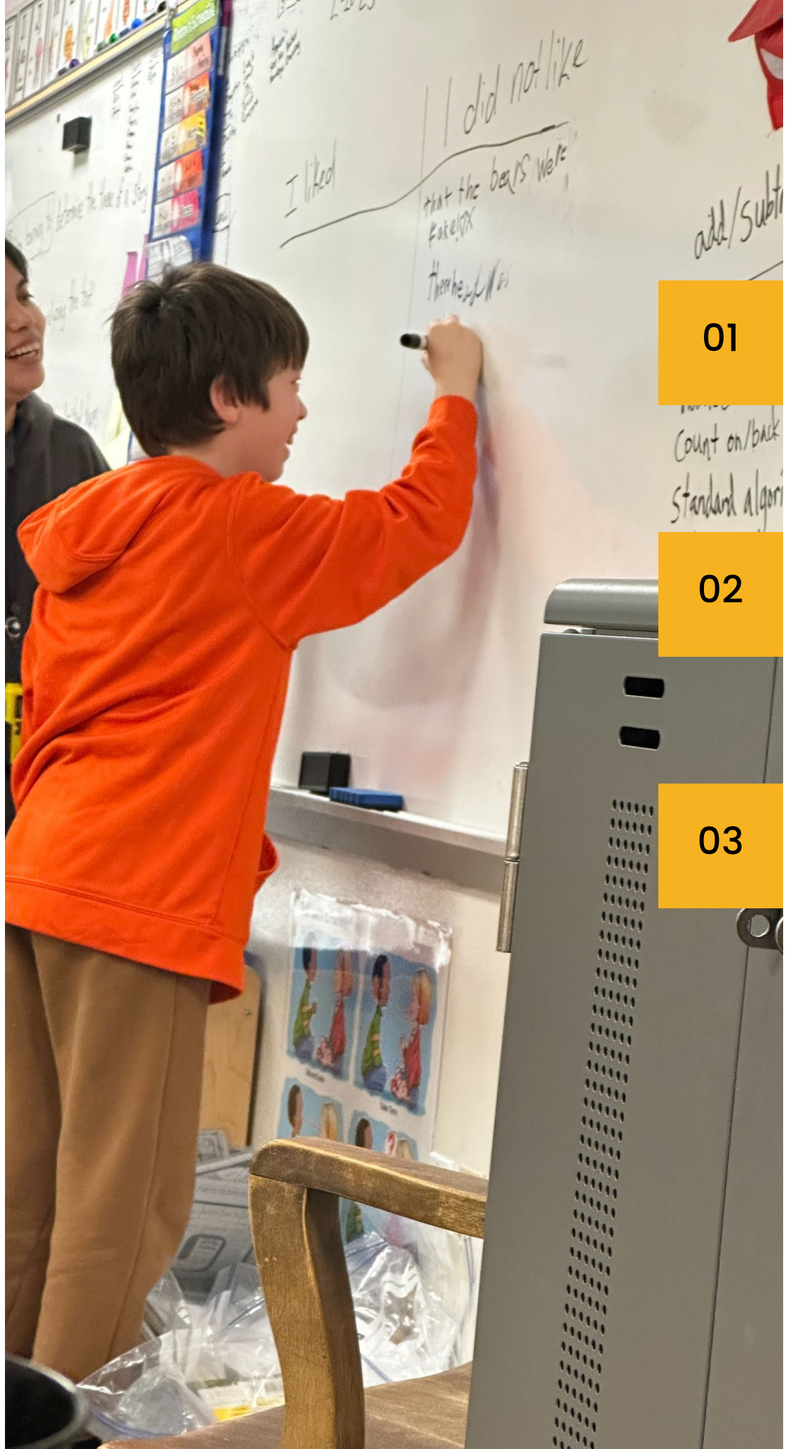
ONE CONNECTION CAN LEAD TO MULTIPLE PARTNERSHIPS

EXAMPLE

A nonprofit serving families connects with someone who has a relationship with a local retailer that leads to school supply support.

TOGETHER!

WIN- WIN WITH PARTNERSHIPS



01

CURRENT CHALLENGES

What is your organization facing?

02

POTENTIAL PARTNERS

How they can contribute?

03

VALUE

What can you provide in the partnership?

TOGETHER!

CONNECT → LEARN → ALIGN → ASK →
FOLLOW UP









WHO DO YOU WANT TO CONNECT WITH?

YOU DON'T HAVE TO BUILD THE WHOLE BRIDGE ALONE.
SOMETIMES YOUR GREATEST IMPACT STARTS WITH
ONE INTENTIONAL CONNECTION.



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TOGETHER!